

Saving Matrix		Date Period : 1st July'23 - 31st July'23					
Model Name	Model Description	CONSUMER OFFERS	Limited Period Booking & Retail Scheme*	TOTAL CONSUMER OFFER	EXCHANGE OFFERS**	INSTITUTIONAL SALES *** (Maximum offer; refer below ISL Offer column for detailed scheme)	TOTAL OFFER (In Rs)
CTAZ	All Variants	0	0	0	25000	3000	28000
IGNIS	All MT Variants	10000	25000	35000	15000	4000	54000
IGNIS	All AGS Variants	0	20000	20000	15000	4000	39000
BALENO	All MT variants incl. CNG	0	15000	15000	10000	0	25000
BALENO	All AGS Variants	0	0	0	10000	0	10000

*Limited Period Booking & Retail Scheme : Booking duration: All bookings till 16th July'23 (including bookings available on 1st July'23) || Retail duration: 1st - 21st July'23 || MI duration: 1st Jul'23 - 31st Jul'23
 **Exchange Offers : Retail duration: 1st - 31st July'23 (Both days inclusive)

Consumer Offer Model Codes	Ignis	JGR4DL100 JGR4BL100	JGR4DV100 JGR4BV100	JGR4DZ100 JGR4BZ100	JGR4DZ200 JGR4BZ200

#aCRM Offer Amount: Rs. 3000/-

Models Applicable: Baleno, Claz, Ignis, XL6
 #Special Offer for aCRM Source Customers: Booking duration: All bookings till 31st July'23 (including bookings available on 1st July'23) || Retail duration: 1st - 31st July'23 || MI duration: 1st July'23 - 5th Aug'23

***Tabulated above is Model wise maximum ISL Offers of July'23. Sales team to refer actual ISL offers applicable from "ISL Scheme summary for July'23" as tabulated below

ISL Scheme Summary for July'23																					
Model	Club A	Club B	Club C	PSU Bank Offer	Navratna Offer	Pharma Companies Offer	Special corporate offers	Special offer for Unicorns	Professional Delight	Special Offer for IT/ITES	Chemist of India Offer	Depreciation Delight Offer	COVID Warriors Offer (Private)	COVID Warriors Offer (Govt)	Government Teachers	Teachers Of India (Pvt) Offer	Wheels of India	Journey of Life	Leasing Companies	Special Offer for Embassies	
	Corporate Ace Club Offers, (For select Corporate, Insurance Companies and their Agents) (in Rs.)	Corporate Royal Club Offers (For select Corporate) (in Rs.)	Corporate Coral Club Offers (in Rs.)	Special Offer for select PSU Bankers (in Rs.)	Special Offer for select PSUs & their employees (in Rs.)	Special Offer for select Pharma Companies & their employees (in Rs.)	Special offers for HCL, ACC, Aditya Birla Group	Special offers for Unicorns	Special offers for CA/CS/OWA/ Advocates/Lawyers/Architects	Special Offer for IT companies (in Rs.)	Special Offer for Chemist/Pharmacy Shop Owners and Employees (in Rs.)	Applicable for B2B purchase by Public Limited Companies, Private Limited Companies, MSMEs, Partnership Firms, Proprietorship Firms (in Rs.)	Special offer for Private Hospital/Clinic Staff, Doctors, Chemists (in Rs.)	Special Offer for Government Employees including Doctors & Medical Staff, Police Department, Paramilitary forces & Government Teachers & their Spouses & Education Department (in Rs.)	Special offer for Teachers & Non Teaching staff of all Govt Schools, Colleges & Universities	Special offer for Teachers & Non Teaching staff of all Private Schools, Colleges & Universities	For Central & State Government Employees & spouses (in Rs.)	For Retired Central & State Government Employees & Spouses (in Rs.)	Special offer for Selected Leasing Companies (in Rs.)	Against Purchase order from Embassies (in Rs.)	
Claz	3000	3000	3000	3000	3000	3000	10000	10000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	
Ignis	3000	3000	3000	4000	4000	3000	7000	7000	4000	4000	4000	3000	4000	4000	4000	4000	3000	3000	3000	3000	

SHAGUN & IPFCO Offer : July'23					
Model	Offer Value (Rs.)	Segments Applicable	Model	Offer Value (Rs.)	Segments Applicable
Baleno	3100	IPFCO & Co-operatives	Baleno	2100	Gramin Banks
Ignis	4100	Members of IPFCO linked Cooperative Society	Ignis	3100	Rural Influencers
Claz	5100	Co-operative Society Members	Claz	5100	Farmer & Tractor Owner
					Existing and Ex-Panchayat Members
					Traders in Rural Areas
					Rural School Teacher & Staff

For further clarification regarding ISL & Rural Schemes you may contact the respective MSIL representative. Contact details mentioned below:

Mr. Avinash Kumar (RSL, EAST 2)	+91 - 9811846599	(For Rural Schemes clarification)
Mr. Archit Gaur (ISL - ARENA, EAST 2)	+91 - 9721450650	(For ISL Schemes clarification)
Mr. Rahul Dutta (ISL - NEXA, EAST)	+91 - 9836341141	(For ISL Schemes clarification)